

Bio Jouvance Paris
5225 W San Fernando Road
Los Angeles, CA 90039
Account Executive Questionnaire

Date: _____

Name: _____

Address: _____

City: _____

State: _____

Zip Code: _____

Email: _____

Have you sent us your resume? _____ Yes _____ NO

How did you hear about Bio Jouvance? _____

What made you decide to represent Bio Jouvance Products: _____

Are you currently serving a geographical territory: _____ Yes _____ No

If yes, please state territory. _____

Are you currently representing another company or service: _____ Yes _____ No

If yes, please specify: _____

What is your primary market? _____

Do you have a network of sales people: _____ Yes _____ No

If yes, how many people: _____

How are you going to promote and introduce Bio Jouvance? (Please use extra sheet if needed.) _____

Will you be offering weekly or monthly seminars? _____ Yes _____ No

Do you use the internet to get new leads? _____ Yes _____ No

Give us a brief description of your day as an account executive: (Please use extra sheet if needed.) _____

Do you have established business relation with the following establishments:

_____ Spas/Health Resorts _____ Facial Salons
_____ Facial Schools _____ Beauty Schools
_____ Others

Please list esthetic publications you are currently receiving as a subscriber: _____

Do you attend trade shows? _____ Yes _____ No

How you will be introducing Bio Jouvance in your territory? _____

How many hours are you planning to work per week? _____

How far can you travel to see a client? _____

How many times a week or month can you contact your client? _____

What is your sales goal per month? _____

How many trade shows can you attend per year? _____

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Please provide information on product lines you currently represent:

Company Name: _____
Contact Name: _____
Phone Number: _____
Major Products Sold: _____

Company Name: _____
Contact Name: _____
Phone Number: _____
Major Products Sold: _____

Company Name: _____
Contact Name: _____
Phone Number: _____
Major Products Sold: _____

Which Bio Jouvance Products will best serve your customer's needs? _____

Do you have customers who have requested products from Bio Jouvance? _____
Please check the area in which you are interested in working together to promote sales and product awareness:

Advertising _____ Trade Shows: _____
In-service presentation _____ Training for Sales Staff: _____
Others: _____

Please provide information on how you will be promoting Bio Jouvance products: (Please provide extra sheet if needed.) _____

Do you attend trade shows: _____ Yes _____ No

How many trade shows can you attend in a year? _____

How will you introduce Bio Jouvance products in your territory? _____

How many hours do you plan to work per week? _____

How far can you travel to see a client? _____

How many hours per week or per month do you intend to see clients? _____

What is your sales goal per month? _____